



OVERSEAS HOLISTIC PARTNERS

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Who we are

OHP is formed by an integrated group of professionals with high value in Spain and the countries in which it operates. This provides a wide commercial vision and leads to initiative investment, from any business prism.

The real value which differentiates OHP for the companies that place trust in us is the great knowledge that our personnel, advisors and collaborators, have of these markets and cultures and their capacity to adapt any initiative to the business mentality for the country required.

In conclusion, OHP is an expert in internationalisation and start up of business initiatives within the countries where it works, bringing KNOWLEDGE, RESPONSIBILITY and EXPERIENCE in the implantation process and identifying opportunities.

OHP, through its capacity and the services that it offers to its clients, softens and avoids the difficulty of entering these market scopes; distance, languages, legalities, trade, competition, etc.

Due to its excellent performance, OHP has been gaining prestige within these markets, being today a reference within the commercial interchanges in Africa, Latin America and Europe.

OHP proposes to the companies and the emerging countries their collaboration to take their products and services to other markets where these are based and operating.



¿Quieres exportar?

¿Quieres mejorar tu eficiencia en China?



Mission



Our job consists in helping grow small, medium and large companies.



OHP is a company specialised in consultancy services which primary objective is to promote and support companies that require it, during the internationalisation and implantation of emerging economies



OHP has developed its commercial network focusing on those companies that have an attractive business commerce.



At present OHP operates primarily in south Europe, Africa and Latin America.

Our Values

The companies that place trust in OHP receive the values that we include in any action that we take.

Ethics, honesty, commitment, responsibility, discipline, quality and confidentiality, among others are the values that define us.

Confidentiality OHP has by standard, prior any collaboration agreement, the signing of a confidentiality document, NDA which guarantees both parts the creation of a comfortable work setting and a mutual trust. This document will remain valid up to 12 months after its extinction, in case a contract of collaboration and services is formalised.

Exclusivity OHP by principal includes within its services a certain exclusivity with its clients. In this sense OHP will only represent clients that aren't direct or indirect competition, considering a maximum of four clients for each person responsible for the market and destination in question. OHP makes available for its clients, support staff and accompaniment if necessary, for a good result and to comply with requirements, that have previously been agreed in the client-OHP contract. OHP by principle defines, within the collaboration contract, the specific action plan that the client requires and that OHP recommends using its knowledge for the market in question. The client will always have an interlocutor from OHP, assigned exclusively with a direct professional relationship.



Contacts OHP guarantees a fluid relationship with the public agencies, Institutions and companies that ease the long processes that without the collaboration of OHP could not be avoided. This capacity of services by OHP reduce time, resulting in an economic saving in the process. OHP directs, in an accurate way, efficiently and effectively, the necessary processes to accomplish the action plan agreed.

Our Values

OHP addresses companies that want to export to international markets and especially emerging ones.

It offers a global service with the objective to give an effective response, to many of the questions, necessities and difficulties which a client will find when searching for efficient formulas to export their products, brands and/or services, in the traditional way using distributors as well as selecting adequate partners for the implantation in these difficult markets.

OHP considers, due to its long experience, that there is only one sure way to export and/or implant to create business in these countries, which is; to place yourself in the hands of professionals in sales and negotiations in a local form which allows the companies to manage the information reliably from the first €/ \$ or time invested, which will always result in higher possibilities when considering the success of the decisions made, whether they are on enter in or decline the investment both economically and time wise, this is the mission that OHP acts and are the characteristics and values that define us.

Our Services

- Business meetings
- Market studies
- Exportation
- Representation and Agencies
- Implementation
- Support
- Opening of affiliated companies and branches
- Grants and export aid
- Establishing premises and branches
- Searching for investors
- International communication and branding
- Translation and interpretation services
- Courses and training



Expectations



Situation
in Market



Market



Contact

- Europe

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Thank you